Workforce Innovation and Opportunity Act SAMPLE Phase II Memorandum of Understanding

This Sample Phase II Memorandum of Understanding (MOU) is intended to be a technical assistance tool rather than a required template. It should be used in whatever way best fits the needs of the Local Workforce Development Board (Local Board) and America's Job Center of CaliforniaSM (AJCC) partners.

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Required Phase II MOU Component: Process and Development

Local	Workforce Development Area (Local Area):	
Date :	Submitted:	_ (Due no later than 9/1/17.)
Attac	nment: Signed Phase I MOU	
1.	The period of time this agreement is effective:	
2.	Identification of all AJCC partners, Chief Elected Officials (CEO), and Local Bossystem costs funding agreements.	ards participating in the infrastructure and other
	CEO/s:	
	Local Board/s:	
	AJCC Partners Participating in the Infrastructure Funding Agreement (IFA):	
	AJCC Partners Participating in the Shared Other System Costs Agreement:	
3.	Steps the Local Board, CEO, and AJCC partners took to reach consensus and/guidance for the state infrastructure funding mechanism.	or an assurance that the Local Area followed
4.	A description of the process to be used among partners to resolve issues dur cannot be reached.	ing the MOU duration period when consensus

5. A description of the periodic modification and review process that will be used to ensure all AJCC partners continue to contribute their fair and equitable share of infrastructure and other system costs, including the identification of who will fulfill this responsibility.

(Who, What, When, How)

Assurance from all non-colocated partners that they agree to pay their proportionate share of infrastructure costs as soon as sufficient data are available to make such a determination.

Signatures of authorized representative(s) of the Local Board, the CEO, and all AJCC partners who signed the Phase I MOU.

Required Phase II MOU Component: Sharing Infrastructure Costs

Budget, Cost Allocation Methodology, Initial Proportionate Share

Phase II MOU Content Requirements:

A budget outlining the infrastructure costs for each comprehensive AJCC in the Local Area with a detailed description of what specific costs are included in each line item.

When establishing the infrastructure cost budget, Local Boards have two options:

Option 1: Develop a separate budget for each comprehensive AJCC.

Option 2: Develop a consolidated system-wide budget for its network of comprehensive AJCCs

If the Local Board chooses to negotiate infrastructure costs based on their network of comprehensive AJCCs, rather than center by center, then the budgets for all the comprehensive AJCCs can be consolidated into one system budget. However, this consolidation may not distort the distribution of costs as they must be attributable to each partner equally and in accordance with the agreed upon cost allocation methodology). Consolidations might allow the "financing" of infrastructure cost between partners more easily. It is not required that each partner contribute to each comprehensive AJCC, as long as their consolidated share of contributions equals their responsibility to pay as determined by the agreed upon cost sharing methodology.

The Local	Board and	I AJCC I	partners	have o	chosen	this	option	for	developing	the i	nfrastru	icture (cost k	oudget:

 Option 1: A separate budget for each comprehensive AJCC.
 Option 2: A consolidated system-wide budget for the network of comprehensive AJCCs

Comprehensive AJCC(s) and Colocated Partners

- Include all comprehensive AJCCs Identified in the Phase I MOU
- Colocated Partner definition: All AJCC partners who have a physical presence within the center, either full time or part time.

Comprehensive AJCC #1

Name/Address of the Comprehensive AJCC:

Partners Colocated at This AJCC:

Comprehensive AJCC #2

Name/Address of the Comprehensive AJCC:

Name/Address of the Comprehensive AJCC:

Partners Colocated at This AJCC:

Name/Address of the Comprehensive AJCC:

Partners Colocated at This AJCC:

Partners Colocated at This AJCC:

AJCC Infrastructure Budget Each Comprehensive AJCC (Name of AJCC) Network of Comprehensive AJCCs								
Cost Category/Line Item	Line Item Cost Detail	Cost						
Rent								
Rental of Facilities								
	Rental Costs Subtotal:							
Utilities and Maintenance								
Electric								
Gas								
Water								
Sewer Connections								
High-Speed Internet								
Telephones (Landlines)								
Facility Maintenance Contract								
	Utilities and Maintenance Costs Subtotal:							
Equipment								
Assessment-related products								
Assistive technology for individuals with disabilities (Access and Accommodation)								
Copiers								
Fax Machines								
Computers								

Other tangible equipment used to serve all center customers (not specific to an individual program partner) Specify Other Tangible Equipment					
Specify Carrel Tanglione Equipment	Equipment Costs Subtotal:				
Technology to Facilitate Access to the AJCC	• •				
Technology used for the center's planning and outreach activities					
Specify the Technology					
Cost of creation and maintenance of a center website (not specific to an individual program partner) that provides outreach to customers by providing information on AJCC services and/or provides direct service access to AJCC services					
Website Address:					
(Does not include data systems or case management systems specific to individual program partners.)					
Tech	Technology to Facilitate Access Costs Subtotal:				

Common Identifier Costs (Local Option, If Agreed To By All Colocated Partners)						
Creating New AJCC Signage						
Updating Templates and Materials						
Updating Electronic Resources						
Common Identifier Subtotal:						

SUMMARY OF TOTAL INFRASTRUCTURE COSTS TO BE SHARED BY COLOCATED PARTNERS				
Cost Category	Total Cost			
Subtotal: Rental Costs				
Subtotal: Utilities and Maintenance Costs				
Subtotal: Equipment Costs				
Subtotal: Technology to Facilitate Access Costs				
Subtotal: Common Identifier Costs				
TOTAL INFRASTRUCTURE COSTS FOR THIS AJCC/Network:				

Cost Allocation Methodology to Share Agreed Upon Infrastructure Costs

The Local Board and colocated partners must agree to a cost allocation methodology to identify the proportionate share of infrastructure costs each partner will be expected to contribute. Any cost allocation methodology selected must adhere to the following:

- Be consistent with federal laws authorizing each partner's program
- Comply with federal cost principles in the Uniform Guidance.
- Include only costs that are allowable, reasonable, necessary, and allocable to each program partner.
- Be based on an agreed upon measure that mathematically determines the proportionate use and benefit received by each partner.

Infrastructure Cost Allocation Methodology

<u>Identify the chosen and agreed upon cost allocation methodology:</u>

The proportion of a partner program's occupancy percentage of the AJCC (square footage) (This might differentiate between dedicated space to partners and common space, where more than one cost center is established so the distribution reflects a fair and equitable distribution of cost.)

The proportion of partner program's staff among all staff at the AJCC

Other---Please Describe the Methodology and the Rationale for Its Selection (This could reflect the traffic patterns and usage of the center by distinct and common customers and mathematically distribute cost in a fair and equitable means.)

Initial Proportionate Share of Infrastructure Costs Allocated to Each Colocated Partner

The initial proportionate share of infrastructure costs allocated to each partner based on the agreed upon cost allocation methodology, each partner's estimated total contribution amount, and whether it will be provided through cash, non-cash (in-kind), and/or third-party in-kind contributions. This initial determination must be periodically reconciled against actual costs incurred and adjusted accordingly.

AJCC partners (or their respective state entity) may provide cash, non-cash, and third-party in-kind contributions to cover their proportionate share of infrastructure costs. If non-cash or in-kind contributions are used, they cannot include non-infrastructure costs (such as personnel), and they must be valued consistent with Uniform Guidance Section 200.306 to ensure they are fairly evaluated and meet the partner's proportionate share.

If third-party in-kind contributions are made that support the AJCC(s) as a whole (such as space), that contribution will not count toward a specific partner's proportionate share of the IFA. Rather, the value of the contribution will be applied to the overall infrastructure budget prior to determining proportionate amounts and thereby reduce the contribution required for all partners.

Third-Party In-Kind Infrastructure Contributions to Support the AJCC As Whole									
Cost Categories Total Cost Contributor/s Value Balance to Allocate									
Rent									
Utilities/Maintenance									
Equipment									
Access Technology									
Common Identifier									

Initial Allocation of Proportionate Share of Infrastructure Costs for Colocated Partners							
Colocated Partner/s	Shared Infra- structure Costs	Application of Methodology	Allocated Initial Share	Amount: Cash	Amount: In-Kind		
Partner 1:							
Partner 2:							
Partner 3:							
Partner 4:							

Signature Page: Colocated Partners Sharing AJCC Infrastructure Costs

The CEO, the Local Board Chairperson, and all colocated AJCC partne	rs included in the sharing of infrastructure costs must sign.
By signing below, all parties agree to the terms prescribed in the IFA.	
(CEO)	(Colocated AJCC Partner Entity)
Printed Name and Title	Printed Name and Title
Signature and Date	Signature and Date
(Local Board Chairperson)	(Colocated AJCC Partner Entity)
Printed Name and Title	Printed Name and Title
Signature and Date	Signature and Date

Signature Page: Partners Sharing Infrastructure Costs When Proportionate Share Data Are Available

Phase II MOU Content Requirement:	
colocated partners who are receiving benefit from the	site statewide data tracking system, and once such data are available, all none AJCCs will also be required to contribute their proportionate share towards must include an assurance from all non-colocated partners that they agree to as soon as sufficient data are available.
	e available to determine the AJCC benefit to non-colocated partners, the ciated to include their proportionate share of contributions.
(Non-Colocated AJCC Partner Entity)	(Non-Colocated AJCC Partner Entity)
Printed Name and Title	Printed Name and Title
Signature and Date	Signature and Date
(Non-Colocated AJCC Partner Entity)	(Non-Colocated AJCC Partner Entity)
Printed Name and Title	Printed Name and Title
Signature and Date	Signature and Date

Required Phase II MOU Component: Sharing Other One-Stop System Costs

Phase II MOU Content Requirement:							
A budget outlining other system costs relating to the operation of the local One-Stop delivery system and a description of what specific costs are included in each line item. The budget must include "applicable career services" as well as any other shared costs agreed upon by the AJCC partners and Local Board.							
· · · · · · · · · · · · · · · · · · ·	tructure costs, all One-Stop partners must sha at signed the Phase I MOU must also sign the I	•					
The One-Stop System Partners Included in	the Sharing of Other One-Stop Delivery Syste	m Costs					
Title I Adult, Dislocated Worker, and Youth	Title V Older Americans Act	Trade Adjustment Assistance Act					
	Job Corps	Community Services Block Grant					
Title II Adult Education and Literacy	Native American Programs	Housing and Urban Development					
Title III Wagner-Peyser	Migrant Seasonal Farmworkers	Unemployment Compensation					
Title IV Vocational Rehabilitation	Veterans	Second Chance					
Carl Perkins Career Technical Education	YouthBuild	Other:					
TANF/CalWORKS							

Required Consolidated System Budget for "Applicable Career Services"

The agreed upon budget for other system costs must align with the Phase I MOU agreement that outlined shared customers and services. If it does not, then the Phase I MOU must be amended to justify the budgeted system costs and align with Phase II. Therefore, Local Boards and AJCC partners should start by reviewing their signed Phase I MOUs in order to determine what each partner previously agreed to.

The other system costs budget must be a consolidated budget that includes a line item for applicable career services. The signed Phase I MOU required identification of the career services that were applicable to each partner program. Accordingly, this budget must include each of the partner's costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner. If new costs are accepted in Phase II then they must include language amending the Phase I descriptions as Phase I and Phase II must align for this budget.

Applicable Career Services are services authorized to be provide under each partner's program.

Summary o	Summary of Career Services Applicable to Each One-Stop Delivery System Partner (Phase I MOU)						
Basic Career Services	T-I Adult	T-I DW	T-I Youth	T-II AEL	T-III WP	T-IV VR	TANF
T-I Program Eligibility	✓	✓	✓		✓		
Outreach, Intake, Orient	✓	✓			✓		
Initial Assessment	✓	✓			✓		
Labor Exch/Job Search	✓	✓			✓		
Referrals to Partners	✓	✓			✓		
LMI	✓	✓			✓		
Performance/Cost Info	✓	✓			✓		
Support Service Info	✓	✓			✓		
UI Info/Assistance	✓	✓			✓		
Financial Aid Info	✓	✓			✓		
Basic Career Services	Tech Ed	T-V OAA	Job Corps	Native Am	MSF	YouthBuild	TAA

T-I Program Eligibility							
Outreach, Intake, Orient							
Initial Assessment							
Labor Exchange/Job Search							
Referrals to Partners							
LMI							
Performance/Cost Info							
Support Service Info							
UI Info/Assistance							
Financial Aid Info							
Basic Career Services	Comm Act	Housing	UI	Native Am	Other Part	Other Part	Other Part
T-I Program Eligibility							
Outreach, Intake, Orient							
Initial Assessment							
Labor Exchange/Job Search							
Referrals to Partners							
LMI							
Performance/Cost Info							
Support Service Info							
UI Info/Assistance							
Financial Aid Info							
Individual Career Services	T-I Adult	T-I DW	T-I Youth	T-II AEL	T-III WP	T-IV VR	TANF

Comp Assessment	✓	✓					
IEP	✓	✓					
Career Plan/Counsel	✓	✓					
Short-Term Prevoc.	✓	✓					
Internships/Work Experience	✓	✓					
Out-of-Area Job Search	✓	✓					
Financial Literacy	✓	✓					
IET/ELA	✓	✓		✓			
Workforce Preparation	✓	✓		✓			
Individual Career Services	Tech Ed	T-V OAA	Job Corps	Native Am	MSF	YouthBuild	TAA
Comp Assessment							
IEP							
Career Plan/Counsel							
Short-Term Prevoc.							
Internships/Work Experience							
Out-of-Area Job Search							
Financial Literacy							
IET/ELA							
Workforce Preparation							

Individual Career Services	Comm Act	Housing	UI	Native Am	Other Part	Other Part	Other Part
Comp Assessment							
IEP							
Career Plan/Counsel							
Short-Term Prevoc							
Internships/Work Experience							
Out-of-Area Job Search							
Financial Literacy							
IET/ELA							
Workforce Preparation							

Required Consolidated Budget for the Delivery of Applicable Career Services

The other system costs budget must be a consolidated budget for applicable career services. This budget must include each of the partner's costs for the service delivery of each applicable career service and a consolidated system budget for career services applicable to more than one partner. Unlike the IFA, other system costs should include all costs, including personnel, related to the administration and delivery of those services.

,		1			1	1	1
Applicable Career Services	T-I Adult	T-I DW	T-I Youth	T-II AEL	T-III WP	T-IV VR	TANF
Basic Career Services: T-I Eligibility/Initial Assess							
Outreach, Intake, Orient							
Labor Exchange/Job Search							
Referrals/LMI Support Service Info							
UI Info/Fin Aid Info	\$	\$	\$	\$	\$	\$	\$
Applicable Career Services	Tech Ed	T-V OAA	Job Corps	Native Am	MSF	YouthBuild	TAA
Basic Career Services:							
T-I Eligibility/Initial Assess							
Outreach, Intake, Orient							
Labor Exchange/Job Search Referrals/LMI							
Support Service Info							
UI Info/Fin Aid Info	\$	\$	\$	\$	\$	\$	\$
Applicable Career Services	Comm Act	Housing	UI	Native Am	Other Part	Other Part	Other Part
Basic Career Services:							
T-I Eligibility/Initial Assess							
Outreach, Intake, Orient							
Labor Exchange/Job Search Referrals/LMI							
Support Service Info							
UI Info/Fin Aid Info	\$	\$	\$	\$	\$	\$	\$

T-I Adult	T-I DW	T-I Youth	T-II AEL	T-III WP	T-IV VR	TANF
\$	\$	\$	\$	\$	\$	\$
Tech Ed	T-V OAA	Job Corps	Native Am	MSF	YouthBuild	TAA
\$	\$	\$	\$	\$	\$	\$
Comm Act	Housing	UI	Native Am	Other Part	Other Part	Other Part
\$	\$	\$	\$	\$	\$	\$
	\$ Tech Ed	\$ \$ Tech Ed T-V OAA	\$ \$ \$ \$ Tech Ed T-V OAA Job Corps \$ \$ \$ \$	\$ \$ \$ \$ Native Am \$ \$ \$ \$ \$ Tech Ed T-V OAA Job Corps Native Am \$ \$ \$ \$ \$ \$ Comm Act Housing UI Native Am	\$ \$ \$ \$ MSF Tech Ed T-V OAA Job Corps Native Am MSF \$ \$ \$ \$ \$ \$ Comm Act Housing UI Native Am Other Part	\$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$ \$

Partner Agreement to Share Other One-Stop System Costs

The other system costs budget may include any other shared services that are authorized for and commonly provided through the AJCC partner programs to any individual, such as initial intake, assessment of needs, appraisal of basic skills, identification of appropriate services to meet such needs, referrals to other One-Stop partners, and business services. Shared operating costs may also include shared costs related to the Local Board's functions.

As with infrastructure costs, other system costs must be allocable according to the proportion of benefit received by each of the AJCC partner programs, consistent with the partner's authorizing federal statute and Uniform Guidance. The Phase II MOU must also include an agreed upon budget for these other costs along with the agreed upon cost sharing methodology. These costs may be shared through cash, non-cash, or third-party in-kind contributions

All AJCC partners must agree to the other system costs budget. There is no state funding mechanism for other system costs that will be triggered due to lack of agreement at the local level for these costs.

Options for Local Agreement for Partners to Share Other System Costs

- Initial intake, assessment of needs, appraisal of basic skills, identification of appropriate services to meet such needs, and referrals to other AJCC partners. This may include costs such as technology and tools that increase integrated service delivery through the sharing of information and service delivery processes.
- **Business services.** This may include costs related to a local or regional system business services team that has one or more partners on the team or has delegated a specific partner to provide business services on behalf of the system.
- AJCC partner staff cross training. This may include any staff cross training on partner programs and eligibility identified in Phase I.
- One-Stop operator. This may include the system role of the One-Stop operator (e.g., coordinating service providers across the One-Stop delivery system) when the role is not specific to the operation of the AJCC and/or specific partner programs, so long as the role was defined by the Local Board in the procurement process and agreed to by all AJCC partners in the MOU.
- Shared personnel costs for AJCC colocated partners. This may include center receptionists and/or center managers.

identification of appropriate services to meet such needs, and referrals to other AJCC partners.							
This may include costs such as technology and tools that increase integrated service delivery through the sharing of information and service delivery processes.							
One-Stop System Budget: Initial Intake, A	ssessment, Basic Skills Identification, Servic	es, Referrals					
Line Item	Budget Detail Cost						
	Total Budget:	\$					
Agreed Upon Cost Allocation Methodology	y to Share These Costs						

Optional partner agreement to share other One-Stop system costs: initial intake, assessment of needs, appraisal of basic skills,

Proportionate Share: Initial Intake, Assessment, Basic Skills Identification, Services, Referrals						
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind		
T- I Adult		\$	\$	\$		
T-I Dislocated Worker						
T-I Youth						
T-II Adult Ed/Literacy						
T-III Wagner-Peyser						
Veterans						
Migrant Seasonal						
Trade Act						
Unemployment Comp						
Career Tech/Ed						
T-IV Voc Rehab						
TANF/CalWorks						
T-V OAA						
Job Corps						
Native American						
Youth Build						
Community Action						
Housing Authority						
Second Chance						
	Total Budget:	\$	\$	\$		

Optional Partner	Agreement to	Share Other	One-Stop Sy	ystem Costs:	Business Services
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This may include costs related to a local or regional system business services team that has one or more partners on the team, or has delegated a specific partner to provide business services on behalf of the system.

One-Stop System Budget: Business Services							
Line Item	Budget Detail	Cost					
	Total Budget:	\$					
Agreed Upon Cost Allocation Methodology to Share These Costs:							

Proportionate Share: Business Services				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T-I Adult		\$	\$	S
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
Total Budget: \$ \$ \$				

Optional Partner Agreement	to Share Other One-Stop System Costs: AJC	C Partner Staff Cross Training		
This may include any staff cross training on partner programs and eligibility identified in the Phase I MOU.				
One-Sto	p System Budget: AJCC Partner Staff Cross	Training		
Line Item	Budget Detail	Cost		
Total Budget: \$				
Agreed Up	on Cost Allocation Methodology to Share T	hese Costs:		

Proportionate Share: AJCC Partner Staff Cross Training				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T- I Adult		\$	\$	S
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
	Total Budget:	\$	\$	\$

Optional Partner Agree	ement to Share Other One-Stop System Cos	ts: One-Stop Operator			
This may include the system role of the One-Stop operator (e.g., coordinating service providers across the One-Stop delivery system) when the role is not specific to the operation of the AJCC and/or specific partner programs, so long as the role was defined by the Local Board in the procurement process and agreed to by all AJCC partners in the Phase II MOU.					
Description of the One	-Stop Operator's System Role Not Specific t	o Operation of AJCC/s			
One-S	Stop System Budget: One-Stop System Ope	rator			
Line Item	Budget Detail	Cost			
	Total Budget:	\$			
Agreed Up	on Cost Allocation Methodology to Share T	hese Costs			

Proportionate Share: One-Stop Operator				
Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
T- I Adult		\$	\$	\$
T-I Dislocated Worker				
T-I Youth				
T-II Adult Ed/Literacy				
T-III Wagner-Peyser				
Veterans				
Migrant Seasonal				
Trade Act				
Unemployment Comp				
Career Tech/Ed				
T-IV Voc Rehab				
TANF/CalWorks				
T-V OAA				
Job Corps				
Native American				
Youth Build				
Community Action				
Housing Authority				
Second Chance				
	Total Budget:	\$	\$	\$

Optional Partner Agreement to Share (Other One-Stop System Costs: Shared Perso	nnel Costs for AJCC Colocated Partners		
This may include center receptionists and/or center managers.				
	One-Stop System Budget: AJCC Personnel			
AJCC Personnel	Budget Detail	Cost		
Total Budget: \$				
Agreed Up	on Cost Allocation Methodology to Share T	hese Costs		

	Propo	ortionate Share: AJCC Pe	ersonnel	
	AJCC #1			
Colocated Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
Partner # 1:		\$	\$	S
Partner # 2:		\$	\$	S
Partner # 3:		\$	\$	S
Partner # 4:		\$	\$	S
	Total Budget AJCC:	\$	\$	\$
	Propo	ortionate Share: AJCC Pe	ersonnel	
	AJCC #2			
Colocated Partner	Compute Methodology	Partner Share	Share in Cash	Share in In-Kind
Partner # 1:		\$	\$	S
Partner # 2:		\$	\$	S
Partner # 3:		\$	\$	S
Partner # 4:		\$	\$	S
	Total Budget AJCC:	\$	Ś	\$

Signature Page: AJCC Partners Sharing Other One-Stop System Costs

All partners who signed the Phase I MOU must sign the Phase II MOU.

By signing below, all parties agree to the terms prescribed in the sharing of other One-Stop system costs.

(CEO)	(AJCC Partner Entity)		
Printed Name and Title	Printed Name and Title		
Signature and Date	Signature and Date		
(Local Board Chairperson)	(AJCC Partner Entity)		
Printed Name and Title	Printed Name and Title		
Signature and Date	Signature and Date		
(AJCC Partner Entity)	(AJCC Partner Entity)		
Printed Name and Title	Printed Name and Title		
Signature and Date	Signature and Date		